


Curriculum vitae

Personalia	Name:	M.T.J.F. (Mark) van Bokhoven.	
	Titles:	Master Mechanical Engineering	
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	E-mail:	Mark@MARKonTarget.nl	
	Date of birth:	25 mei 1967.	
	Marital state:	Married.	
	Nationality:	Dutch.	
Drivers license:	Car, motorbike.		
Education	Sep2001 – june2002	Higher Economic School Rotterdam, Business administration	
	Sep.1991 - sep.1994	University of Technology Eindhoven, Mechanical engineering	
	Section:	Systems Engineering	
	Subject:	Research to the influence of membership functions on the behaviour of fuzzy logic controllers in discrete production systems.	
	Aug1987 - june1991	Hogeschool 's-Hertogenbosch: Higher Technical Education, Mechanical engineering, Energy and control systems	
Sep1986 - june1987	University of Technology Eindhoven, Mechanical engineering		
Aug1979 - may1986	Rijksscholengemeenschap 's-Hertogenbosch, Atheneum Dutch, English, German, Math I & II, physics, chemistry		
Training	2009	POLCA	
	2004	Six Sigma Black Belt (not US certified)	
	2002	Theory of Constraints	
	2002	Direct marketing, telemarketing and sales	
	2001 – 2002	Sales by telephone and personal sales	
	2000	BaaN-software	
	1999	Maintenance by Production: The Maintenance Miracle	
	1998	German	
	1997	Design Of Experiments	
	1997	Effective management	
1996	Introduction Reliability-Centred Maintenance		
1996	Statistical Process Control		
Jobs	Aug.2002 – now	MARKonTarget Productivity consultants Entrepreneur, business consultant and interim manager for industry, specializing in Lean Manufacturing, WCM, 6sigma, 5S, TPM, etc. Writer and publisher of the best-sold dutch Lean manufacturing book. Developer of Lean Manufacturing software and other supporting materials. Organising Lean network meeting; 2 per year.	
	Sep.2000 – july2002	Ad Interim BV Eindhoven. Business Unit Manager Productivity Management To start and build a BU as integral part of a sales driven service organisation (i.e. flexible labour, consultancy, interim management and search and recruitment). Managing six high-educated professionals (junior to board), shadow management of interim managers. Development of products and education of employees, organising international joint venture, development of marketing and communication plan, sales and account management, organising our new office. Fulfilling own projects with customers such as ACAL, EMI Compact Discs, Encebe, Philips, Vespo, Wärtsilä, Weverij De Ploeg.	

<p>June1999 – Aug2000 Assembly Manager</p>	<p><i>Drent Graphic Machines BV Eerbeek.</i> Managing assembly department of rotation offset printing machines (MEuro 0,6 – 3) with 28 employees. Responsible for (capacity) planning, customer final tests, quality, delivery time, productivity, budget, showroom, etc. Support and help colleagues in improvement processes in other departments. Drastic improvements realised in flow, workplace organisation, productivity and delivery time.</p>
<p>feb.1995 – may1999 Industrial engineer Consultant Interim manager Trainer</p>	<p><i>Blom Consultancy BV Aarle-Rixtel.</i> Advising and coaching of line and staff managers of production companies (20 - 500 empl.) on the implementation of Total Productive Manufacturing, World Class Manufacturing and autonomous task teams. Aiming at improvement of productivity of the total organisation by reducing costs. Training and managing of improvement teams (from production workers to board members).</p> <p>Projects done at national and international companies in the following branches (normally 6 projects or more at the same time):</p> <ul style="list-style-type: none"> ➤ Food industry (preservatives, sweets and candy, bread and biscuits); ➤ Process industry (raw material for penicillin, paint, isolation materials, synthetic yarn, paper, cement, roofing, building materials, beer); ➤ Machine building (sorting and packaging of eggs, mixing and measuring apparatus, train repair); ➤ Mass production (bolts and screws, electric motors, suspension systems, special steel).

Some projects

<p>Oct2009 – now Consultant</p>	<p><i>Danone medical</i> Project management and management trainer implementing DaMaWay.</p>
<p>Dec2006 – now Maintenance & operations coach</p>	<p><i>Desso flooring</i> Training and coach of maintenance organisation, reducing breakdowns, improving reliability.</p>
<p>May2005 - now Consultant</p>	<p><i>Knauf insulation</i> Implementing WCM, reorganising logistics to lean logistics.</p>
<p>Apr2009 – apr2010</p>	<p><i>Danone baby</i> Project management and trainer implementing DaMaWay.</p>
<p>Sep2006 – apr2010 Trainer</p>	<p><i>Printing companies (many different)</i> Training employees and management on Lean.</p>
<p>Aug2006 – apr2010 Trainer</p>	<p><i>Metal, avionics, high-tech, plastics companies (many different)</i> Training employees and management on Lean.</p>
<p>June2006 – oct2008 Kaizen leader and lean/TPM-agent</p>	<p><i>MGG – aluminium sand casting</i> Training and management of Kaizen teams. Project leader in planned maintenance. Newsletter writer on OpEx.</p>
<p>Jan.2004 – feb2007 Coach of board</p>	<p><i>SMFtools – toolmaker</i> Coaching off strategic organisation changes and setup of company processes fo more effective control.</p>

Oct.2005- may2006 Start-up manager	<i>ROVC Technical education</i> Start-up off business unit "advies en implementatie" to implement TPM at manufacturers by consultancy and training. Writing business plan, visiting customers, training of account managers.
Mrch2005 - oct2007 Kaizen leader / coach	<i>Heineken 's-Hertogenbosch - brewery</i> Co-management of a project team investigating a € 750 000,- breakdown. Several kaizens on SMED, short stop reduction, quality
Sep2000 -mrch2001 Interim Operations Manager	<i>Weaving mill De Ploeg Bergeijk - interior fabrics</i> Responsible for the complete production process (buying, logistics and planning, production, warehouse, development, quality) with 60 employees. Realising of improvements in throughput time and delivery time, reducing stocks and backorders, professionalizing the management, contributing to optimising sales and design processes.
sep.1997 - sep.1998 Projectmanager	<i>Ten Cate Nicolon - artificial grass</i> Start and manage a multidisciplinary project team (production manager, operators, chief engineer, technicians, process engineer, external engineers, researchers of technical university) for defining, designing and building a new concept of production installation (Euro 1 200 000,-) based on Early Equipment Management.
dec.1996 - feb.1998 Interim manager maintenance	<i>Paint Production Breda - Tollens, SPS, Hema, e.d.</i> Integrating maintenance in production, developing maintenance concept, improvement of technician productivity, cost reduction, development of project structure.

smaller projects	2008	Newspaper printing	Management and lean consultants training
		Food	Lean management training
		Metal	SMED-project
		Lock systems	Coaching improvement projects
		Lighting poles	Lean implementing
	2007	Transformers	5S in assembly
		Quality printer	Middle management lean training
		Mobile cranes	Masterplan +50% production
		Service engineers food	Breakdown analysis training
	2006	Chips manuf.	Masterproject 0-breakdowns
		Packaging	Training shopmanager
		Tools manuf.	Coach of board
		Machines	5S-implementation
		Clinical laboratory	5S-implementation
	2005	Building materials	Improvement team training
		Metal products	Quality training
Med. tools		Value Stream Mapping	
Transport		Value Stream Mapping co-logistics	
	And many more		

Lang.	<i>Spoken</i>	<i>Written</i>	
	Dutch:	Mother tongue	Mother tongue
	English:	Good	Reasonably good
	German:	Reasonably good	Reasonably good

Pers.

Target driven, self starter, performance driven, direct, sceptical, active, precise, accurate, hard working, asking HOW and WHAT, fast, mobile, considering, critical eye, attention for details, exacting, view of total processes, technically interested and experienced, loyal, open, resolute, practical and creative, analytical, Management-By-Objectives.

Member

NVDO – Dutch Society of Effective Maintenance
KIVI – Royal Institute of Engineering Masters
ASQ – American Society for Quality
Lean network (organiser)